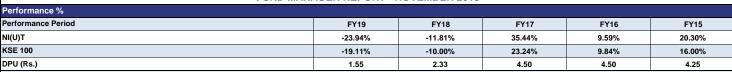
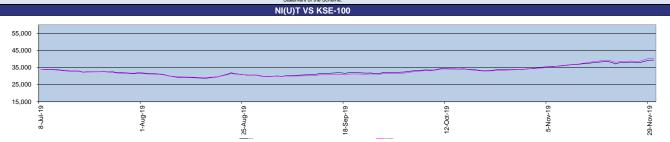


### NATIONAL INVESTMENT UNIT TRUST FUND

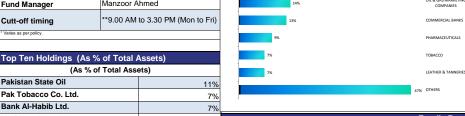


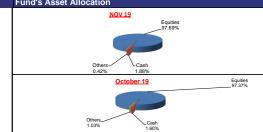
#### **FUND MANAGER REPORT - NOVEMBER 2019**





i unu Type	opon zna	The core objective of NT is to maximize return for only holders, provide a regular stream of current income through dividences, while long			
Category	Equity	term growth is achieved by the management of diversified portfolio and investments into growth and high yielding equity securities.			
Launch Date	12 <sup>th</sup> November 1962				
Management Fee	1.20%	Fund Performance Review			
Front End Load*	3.00%				
Back End Load	0.00%	The KSE-100 index was up by 14.86% during the month of November, 2019 as the market continued on its upward trajectory for the third consecutive month. Expectations regarding reduction in interest rates in the near future coupled with significant inflows from foreign investors bolstered market sentiment. Foreign investors turned net buyers during the month with net buying of USD 8.8 million during the			
Benchmark	KSE-100				
Par Value	PKR 10.00				
Minimum Investment	PKR 5,000	month. Average volumes during the month stood at 304 million shares, an substantial rise of 60% on a MoM		ubstantial rise of 60% on a MoM basis.	
Trustee	Central Depository Company	During the month of November 2019, the benchmark KSE-100 index increased by 14.86% whereas your Fund's NAV appreciated by 17.91% thus giving an outperformance of 3.05 %. On a YTD basis (July 19 to November 19), the KSE-100 index has surged by 15.89%			
Auditors	A. F. Furguson & Company				
Pricing Mechanism Forward Pricing		whereas the NAV of your Fund has gone up by 18.07%, thus, showing an outperformance of 2.18%.			
Dealing Days*	Daily (Monday to Friday)				
Valuation Days*	Daily (Monday to Friday)				
AMC Rating	AM2++ (PACRA)	Sector Allocation (As % of Total Asset	s)	Fund's Asset Allocation	
Risk Profile	Moderate / High	1		NOV 19	
Fund Managor	Manzoor Ahmed	14%	OIL & GAS MARKETING	Equities	





(AS % of Total Assets)				
Pakistan State Oil	11%	,		
Pak Tobacco Co. Ltd.	7%	,		
Bank Al-Habib Ltd.	7%	Ţ		
Mari Petroleum Ltd.	6%	,		
Fauji Fertilizer Company Ltd.	4%	,		
Service Industries Ltd.	4%	,		
Bata Pakistan Ltd.	3%	5		
Sui Northern Gas Pipelines	3%			
GlaxoSmith Kline Pakistan	3%	5		
Packages Ltd.	2%	5		
Future Ou	tlook			

**Fund's Basic Information** Open-End

Fund Type

%		Fullu S Return V/S Dentimark	
%		NI(U)T Fund	KSE-100
%	Trailing 12- months	-3.69%	-2.98%
	3yrs	-13.11%	-7.82%
%	5yrs	21.96%	25.93%
%	10 yrs	337.10%	326.75%
%	Leverage	Nil	
	Selling & Marketing Expenses	0.19% per annum	
ent	*Total Expense Ratio	2.15%	

Objective of the fund

The core objective of NIT is to maximize return for Unit holders, provide a regular stream of current income through dividends, while long

Further improvement in economic indicators including currer account deficit coupled with inflation and interest rate direction will determine future course for the market.

\*This includes 0.29% representing Govt. Levy, Sindh Workers Welfare Fund & SECP Fee.

\*Returns calculated are inclusive of dividends

Technical Information 30-11-2019			
Net Assets NI(U)T (Rs. In billion)	57.281		
Nav per Unit NI(U)T	62.40		

# Disclosure Regarding Tax on Bonus Shares - NI(U)T

Finance Act 2014 has introduced tax on bonus shares issued by companies. Most Equity Funds including NI(U)T Fund have challenged this on various legal grounds and have sought relief from the Court. The Court, in its order dated November 25, 2014, has granted interim relief by passing the restraining order whereby the Defendants, (issuers of the Bonus shares) are being refrained from deducting or transferring 5% withholding tax on Bonus shares issued by them to the CDC Account

As an abundant caution, the NI(U)T Fund has made payment of Rs. 49.39 million as of November 30, 2019 which is equivalent to 5% value of the bonus shares, determined on the basis of day-end price on the first day of book closure. The market value of 5% bonus shares as on November 30, 2019 is Rs. 129.041 million.

#### Members of the Investment Committee

Raza Abbas Jaffery - Head of Equities & Trading

MUFAP's Recommended Format.

Ali Kamal - Head of Research

Aamir Amin, Head of Finance Attique ur Rehman Sheikh / Manager Risk Mngmnt

Faisal Aslam -Head of Compliance

#### Compliance with Circular # 16 of 2010 / Non-compliant Investments

NI(U)T, our flagship fund, was launched in 1962 with an intention to provide investment opportunities to masses. Since its inception NI(U)T has a policy of making investments while remaining compliant with the requirements of its constitutive documents and all other relevant rules and regulations. However, with the promulgation of NBFC Regulations 2008 small portion (around 5% of net assets) does not meet the requirements of current regulations.

NI(U)T holds certain non-compliant investments. Before making any investment decesion, investor should review this document and latest Financial statements.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in Nutural Funds are subject to Market Risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment Trust Ltd, National Bank Building, (6th Floor), LL Chundrigar Road, policies and risks involved.

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc



NIT-IFF Objective

#### NATIONAL INVESTMENT TRUST LIMITED PAKISTAN'S FIRST AND LARGEST ASSET MANAGEMENT COMPANY SINCE 1962 **INVEST IN TRUST**

### NIT ISLAMIC EQUITY FUND

Category



**FUND MANAGER REPORT - November 2019** 

Islamic Equity

111 121 00,001110			
The objective of the Fund is to provide investors with			
long term capital growth from an actively managed			
portfolio of Shariah Compliant listed equities.			

## Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first and the largest Asse Management Company of Pakistan, formed in 1962. The size of tota Funds under management by NITL is approximately Rs. 81 billion as Back End Load of November 30, 2019. The family of Funds of NIT comprises of 10 funds including 4 equity Funds 2 fixed income nature Funds, 1 Islamic Income Fund, 1 Money Market Fund, 1 conventional Pension Fund and 1 Islamic Pension Fund . NIT's tally of nationwide branches is 24. no other Mutual Fund in Pakistan has such a vast network of nationwide branches. Further to cater to the matters relating to investments in NIT and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board Selling and Marketing of Directors of NITL consists of representatives of leading financia Expenses institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2++" by PACRA, which reflects the company's very strong capacity to manage the risks inherent in the asset management business and the asset manager meets very high investment management industry standards and benchmarks. All Investmen decisions are taken by the Investment Committee of NITL

#### Fund Commentary & Performance Review

The KMI-30 index increased by 12.31% during the month of November, 2019 as the market continued on its upward trajectory for the third consecutive month. Expectations regarding reduction in interest rates in the near future coupled with significant inflows from foreign investors bolstered market sentiment. Foreign investors turned net buyers during the month with net buying of USD 8.8 million during the month. Average volumes during the month stood at 304 million shares, an substantial rise of 60% on a MoM basis.

NIT IEF posted a return of 15.49% during the month of November, 2019 as against a benchmark return of 12.31% showing an under performance of 3.18%.

#### Future Outlook

Further improvement in economic indicators including current account deficit coupled with inflation and interest rate direction will determine future course of the market.

#### **Technical Information 31-10-2019**

Net Assets NIT-IEF (PKR Million)	3,491
Nav per Unit NIT-IEF (PKR)	8.35
Total Expense Ratio (Incl. Govt Levy)^	2.85%
AThis includes 0.36% representing Gout levy, Sind Worker's Welfare Fund and SECP	Foo

Fund's Information **Fund Type** Open-End Trustee

0.12% per annum

Launch Date 18th May 2015 Auditors A.F. Ferguson & Co. Chartered Accountants Management Fee 2.00%

Front End Load 0%-3% **Pricing Mechanism** Forward Pricing

0.00% Daily (Monday to Friday) Dealing Days\* KMI-30 Benchmark

PKR 10.00 Daily (Monday to Friday) Par Value Valuation Days\*

PKR 5,000 **AMC Rating** AM2++ (PACRA) Minimum Investment Risk Profile Moderate / High

**Fund Manager** Wasim Akram Cut-off timing\*\* 9.00 AM to 3.30 PM (Mon to Fri)

> \*except public holiday \* Ramzan Timing 10.00 AM to 2.00 PM (Mon to Thur), 9.00 AM to 12.00 Noon

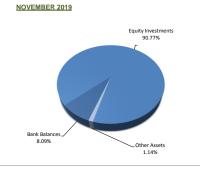
Central Depository Company

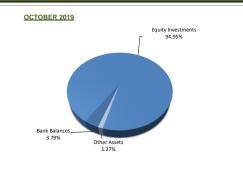
(Fri)

Fund Returns*					
NIT-IEF KMI-30					
Nov-19	15.49%	12.31%			
Since Inception	-7.29%	15.88%			
YTD	15.97%	15.88%			
5 yrs	N/A	N/A			
Leverage	Nil				

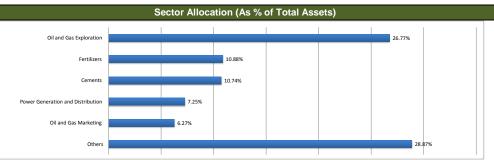
\* The returns are calculated inclusive of divid

#### **Fund's Asset Allocation**





Top Ten Holdings	
(As % of Total Assets)	
Oil & Gas Development Company Ltd.	9.57%
Pakistan Petroleum Limited.	7.97%
Hub Power Company Limited.	7.25%
Lucky Cement Limited.	6.99%
Engro Corporation Limited.	5.85%
Pakistan Oilfields Limited.	5.18%
Mari Petroleum Company Ltd.	4.04%
Engro Fertilizers Limited.	3.60%
Meezan Bank Limited.	3.49%
Indus Motor Company Ltd.	3.42%
MANUE D'	



WWF Disclosure: The Scheme has maintained provisions against Sind Workers' Welfare Fund's liability to the tune of Rs. 11.14 million, if the same were not made the NAV per unit/ year to date return of the Scheme would be higher by Rs. 0.03/ 0.32%. For details investors are advised to reare least Financial Statement of the Scheme.

Compliance with Circular # 16 of 2010 / Non-compliant Investments	Performance Period	FY19	FY18	FY17	FY16	FY15***
N/A	NIT-IEF	-25.43%	-16.37%	18.38%	5.78%	2.70%
	Benchmark	-23.84%	-9.59%	18.80%	15.53%	1.98%

#### Members of the Investment Committee

dnan Afridi - Managing Directo or Ahmed - Chief Operating Office

Ali Kamal - Head of Research

Raza Abbas Jaffery - Head of Equities and Trading

Discisimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds are subject to Market Risks. Past performance is not necessarily indicative of future to understand the investment policies and risks involved

ance data does not include the cost incurred directly by an investor in the form of sales load.

Note: All the figures given in the report are currently under Full Year Audit review



## NIT GOVERNMENT BOND FUND



#### **FUND MANAGER REPORT - NOVEMBER 2019**

Performance %					
Performance Period	FY19	FY18	FY17	FY16	FY15
NIT-GBF	8.01%	5.06%	5.28%	5.78%	13.86%
Benchmark	10.00%	6.20%	5.80%	5.78%	8.17%

SINDH-WWF Disclosure- The Scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 23.31m, If the same were not made the NAV per unit/ current year to date return of the Scheme would be higher by Rs. 0.0641/1.55%. For details investors are

#### NIT GBF Year to Date Return v/s Benchmark -NIT GBF Return -Benchmark Return 17.00% 15.00% 13.00% 11.00% 9.00% 7.00% 5.00% 3.00%

#### 7.541.70 **Fund's Basic Information** Objective of the fund Fund Type Open-End The objective of NIT Government Bond Fund is to generate best possible return with minimum risk, for its Unit Holders, by investing primarily in the Government Securities. Category Income Fund Launch Date 18<sup>th</sup> November 2009 PSX **Fund Performance Review** Listing Stability Rating AA (f) (PACRA) 11-Oct-19 The Fund posted an annualized return of 7.98% p.a for the month of November against its benchmark return of 13.37% p.a. The YTD return for FY20 stood at 13.97% p.a. against the benchmark return of 13.57% p.a. 10% of Gross Earnings, subject to minimum 0.50% p.a. and Consumer Price Index (CPI) for the month of November increased to 12.67% versus 11.04% over the previous month. The Management Fee maximum 1% p.a of Average 5MFY19 average CPI inflation now stands at 10.80% compared to 6.07% during the previous fiscal year. Annual Net Assets As at November 31 2019, the Fund had an exposure of about 58% of total assets in T-bills, about 21% in PIBs and the remaining was in the form of cash at bank and other assets. The weighted average time to maturity of the portfolio stood at Front End Load\* 1 00% 422 days. Nil Back End Load 3:30 PM Cut-off timing Par Value PKR 10.00 Growth Unit PKR 5,000 Asset Quality as of 30 November 2019 (% of TA) Asset Allocation (% of TA) Min Subscription Income Unit PKR 100,000 Central Depositary Co. (CDC) Trustee AA-, 16.03% Oct-19 Nov-19 Auditors A.F. Ferguson & Co. AA. 1.88% National Investment Trust Ltd. Registrar T-Bills 68.68% 58.07% Pricing Mechanism Forward Day Pricing Daily (Monday to Friday) except Valuation Days PIBs 24.10% 21.35% public holiday Daily (Monday to Friday) except Redemption Days Cash 4.61% 17.91% public holiday Each valuation day Subscription Days Others 2.61% 2.67% AM2++ (PACRA) 5-Nov-18 AMC Rating I ow Fund's Return v/s Benchmark Risk Profile NIT-GBF Fund Manager Shoaib Ahmad Khan **Benchmark** 1.59% (This includes 0.43% November-19 7 98% 13.37% Total Expense Ratio representing Govt. Levy, Sindh Year to Date 13.97% 13.57% Workers Welfare Fund & SECP (Annualized) 12 M Trailing 11.35% 12.17% Fee.) 0.67% (This includes 0.18% 3 Years \*\* 8.11% 8.45% Total Expense Ratio representing Govt. Levy, Sindh 5 Years \*\* 7.56% 8.73% Workers Welfare Fund & SECP (Absolute) 13.38% 8.73% Fee.) Since Inception Varies as per policy. \*\* Simple annualized return. (Returns are calculated inclusive of dividends) **Benchmark** Technical Information

#### Average of 6M PKRV PKR 3.79 Bln Net Assets NAV per Unit (November 30, 2019) 10.4196 Weighted Avg. Maturity (Days) 422 Nil Leveraging 0.147 Standard Deviation of Return

**Members of the Investment Committee** 

Ali Kamal, Head of Research Attique-ur-Rehman Shaikh, Manager Risk Mgt.

Adnan Afridi, Managing Directo

Manzoor Ahmed, Chief Operating Officer Shoaib. A. Khan, EVP/ Fund Manager

Aamir Amin, Head of Finance Faisal Aslam, Head of Compliance

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e data does not include the cost incurred directly by an investor in the form of sales load etc

National Investment Trust Ltd, National Bank Building, (6th Floor), I.I. Chundrigar Road, P.O Box # 5671. Karachi - 74000, Pakistan Tel: 111-648-648



NIT INCOME FUND

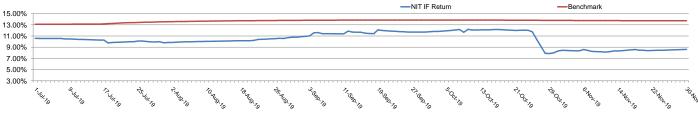


#### **FUND MANAGER REPORT - NOVEMBER 2019**



her by Rs. 0.

# NIT IF Year to Date Return v/s Benchmark



#### **Fund's Basic Information** Objective of the fund Fund Type Open-End The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by Income Fund Category investing primarily in fixed income securities/instruments Launch Date 19<sup>th</sup> February 2010 PSX **Fund Performance Review** Listina AA- (f) (PACRA) 11-Oct-19 Stability Rating The Fund posted an annualized return of 9.51% p.a for the month of November against its benchmark return of 13.49% p.a. 10% of Gross Earnings, subject to The YTD return for FY20 stood at 8.62% p.a. against the benchmark return of 13.74% p.a. 0.50% p.a. minimum and 1.25% p.a Management Fee maximum of Average Annual Net Consumer Price Index (CPI) for the month of November increased to 12.67% versus 11.04% over the previous month. The Assets 5MFY19 average CPI inflation now stands at 10.80% compared to 6.07% during the previous fiscal year. 1.00% Front End Load\* Asset allocation of NIT IF by the end of month reveals that NIT IF had exposure of about 15% in Treasury Bills, 13% in Nil **Back End Load** PIBs, around 26% of its total assets in TFCs, about 5% in Commercial Paper and the remaining was in the form of cash and Cut-off timing 3:30 PM other assets. At the end of the month, weighted average time to maturity of the portfolio stood at 670 days. PKR 10.00 Par Value Growth Unit PKR 5.000 Min Subscription Asset Quality of the Portfolio (% of TA) Income Unit PKR 100,000 Central Depositary Co. (CDC) Trustee Auditors A.F. Ferguson & Co.

Top Ten TFC / Sukuk Holdings (% of TA)					
BANK ALFALAH LTD-V	6.40%				
DAWOOD HERC - SUKUK II	3.87%				
HABIB BANK LTD.	3.69%				
BANK AL-HABIB LTD. V	3.40%				
BAHL AL-HABIB LTD. VII	3.08%				
HUBCO SUKUK II	2.99%				
JS BANK LTD.	1.41%				
KASHF FOUNDATION	0.49%				
GHANI GASES LTD SUKUK	0.34%				
FATIMA-SUKUK	0.18%				
	25.86%				
•					



Fund's Return v/s Benchmark				
NIT-IF Benchmark				
November-19	9.51%	13.49%		
Year to Date	8.62%	13.74%		
12 M Trailing	8.18%	12.35%		
3 Years **	6.98%	8.63%		
5 Years **	8.12%	7.94%		
Since Inception	13.02%	9.60%		

Varies as per policy.	** Simple annualized return. (Returns are calculated inclusive of dividends)

Asset Allo	ocation (% of Total	Assets)		Technical Information					
	Oct-19	Nov-19	Net Assets	Net Assets				Rs. 3.99 Bln	
T-Bills	21.50%	15.43%	NAV per Unit	(November 30	), 2019)			10.4	1692
PIBs	17.33%	12.53%	Weighted Avo	g. Maturity (Da	ıys)			67	70
TFCs	31.47%	25.86%	Leveraging	Leveraging				Nil	
TDRs	0.00%	0.00%	Standard Dev	Standard Deviation of Return				0.099	
COI/LOP	0.00%	0.00%		Disclosure of Non Compliant Investment as on Novemb				ber 30, 2019	
MTS	0.00%	0.00%	Name of	Type of	Value before Provision	Provision Held	Value after Provision	% of Net Assets	% of Gross Assets
CP	4.60%	4.76%	non-compliant investment	Investment	value before Provision	Provision neid	value after Provision	% of Net Assets	% of Gross Assets
Cash	21.87%	38.10%	Summit Bank	Bank TFC	99.701.000	99,701,000		0.00%	0.00%
Others	3.23%	3.32%	Ltd.	110	99,701,000	99,701,000	-	0.00%	0.00%
		0.0270							

The NIT-IF scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest

#### **Members of the Investment Committee**

Manzoor Ahmed, Chief Operating Office Shoaib. A. Khan, EVP/ Fund Manager

Aamir Amin, Head of Finance Faisal Aslam, Head of Compliance

Adnan Afridi, Managing Director Ali Kamal, Head of Research Attique-ur-Rehman Shaikh, Manager Risk Mgt. MUFAP's Recommended Format.

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National Bank Building, (6th Floor), I.I. Chundrigar Road, P.O Box # 5671, Karachi - 74000, Pakistan

te: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

National Investment Trust Ltd.

Daily (Monday to Friday) except

Daily (Monday to Friday) except

Forward Day Pricing

public holiday

public holiday

1.60% (This

Moderate

Fee.)

Each valuation day AM2++ (PACRA) 5-Nov-18

Average 6-month KIBOR

representing Govt. Levy, Sindh Workers Welfare Fund & SECP

representing Govt. Levy, Sindh Workers Welfare Fund & SECP

0.71% (This includes 0.15%

Shoaib Ahmad Khan 1.70% (This includes 0.34%

Registrar

Pricing Mechanism

Redemption Days

Subscription Days

Total Expense Ratio

Total Expense Ratio

AMC Rating

Risk Profile

Benchmark Fund Manager

(Annualized)

(Absolute)

Valuation Days



**Fund's Basic Information** 

Nil

Nil

3:30 PM

PKR 10.00

EY Ford Rhodes

public holiday

public holiday

Fee.)

Fee.)

Front End Load\*

Back End Load Cut-off timing

Min Subscription

Pricing Mechanism

Valuation Davs

Redemption Days

Subscription Days

Total Expense Ratio

Total Expense Ratio

AMC Rating

Risk Profile

Fund Manager

(Annualized)

(Absolute)

Par Value

Trustee

Auditors

Registrar

#### NATIONAL INVESTMENT TRUST LIMITED PAKISTAN'S FIRST AND LARGEST ASSET MANAGEMENT COMPANY SINCE 1962 **INVEST IN TRUST**

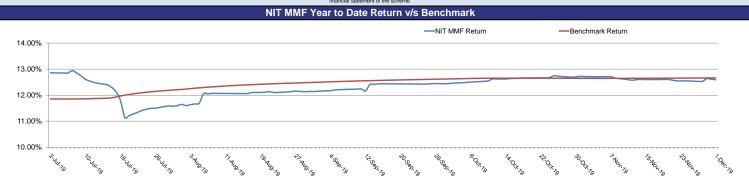
# NIT MONEY MARKET FUND



#### **FUND MANAGER REPORT - NOVEMBER 2019**

Performance %					
Performance Period	FY19	FY18	FY17	FY16**	FY15
NIT-MMF	8.87%	5.18%	4.95%	5.03%	**Launched on 22nd
Benchmark	8.73%	5.36%	4.27%	5.56%	January, 2016

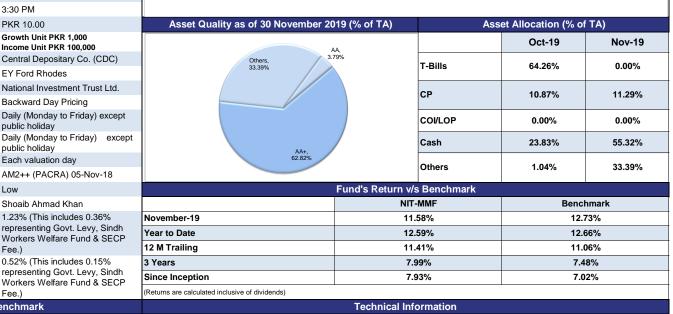
SINDH-WWF Disclosure- The Scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 10.63m, If the same were not made the NAV per unit/ current year to date return of the Scheme would be higher by Rs. 0.0279/0.71%. For details investors are advised to read the latest



#### Fund Type Open-End NIT Money Market Fund would focus to generate competitive returns with minimum risk for its unitholders by investing in low Money Market risk, liquid, short tenor fixed income securities/money market instruments. Category Launch Date 22nd January 2016 **Fund Performance Review** PSX Listina The Fund posted an annualized return of 11.58% p.a for the month of November against its benchmark return of 12.73% p.a. The YTD return for FY20 stood at 12.59% p.a. against the benchmark return of 12.66% p.a. AAA (f) (PACRA) 11-Oct-19 Stability Rating 5% of Gross Earnings, subject to a Consumer Price Index (CPI) for the month of November increased to 12.67% versus 11.04% over the previous month. The Management Fee cap of 1% p.a. of Average Annual 5MFY19 average CPI inflation now stands at 10.80% compared to 6.07% during the previous fiscal year. Net Assets

As at November 30, 2019, the Fund had exposure of about 11% in Commercial Paper and the remaining was in the form of cash and other assets. The weighted average time to maturity of the portfolio stood at 13 days.

Objective of the fund



,				
Benchmark		Technical Information		
Weighted Average of 3M PKRV	70%	Net Assets	PKR 3.73 Bln	
3-Mth Avg. Deposit rate of three AA		NAV per Unit (Dec 01, 2019)	9.7784	
rated schedule Banks as selected by 30%		Weighted Avg. Maturity (Days)	13	
MUFAP		Leveraging	Nil	
		Standard Deviation of Peturn	0.035	

**Members of the Investment Committee** Adnan Afridi, Managing Directo

Shoaib. A. Khan, EVP/ Fund Manager Ali Kamal, Head of Research Attique-ur-Rehman Shaikh, Manager Risk Mgt. MUFAP's Recommended Format.

Faisal Aslam, Head of Compliance

Aamir Amin, Head of Finance

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National Investment Trust Ltd, National Bank Building, (6th Floor), I.I. Chundrigar Road, P.O Box # 5671. Karachi - 74000, Pakistan

Tel: 111-648-648



Fund's Basic Information

Central Depositary Co. (CDC)

National Investment Trust Ltd.

Daily (Monday to Friday) except

6-Mth avg. deposit rates of three A rated Islamic Bank or Islamic

windows of Conventional Banks as

AM2++ (PACRA) 5-Nov-18

EY Ford Rhodes

public holiday

public holiday

Medium

Forward Day Pricing Daily (Monday to Friday) except

Each valuation day

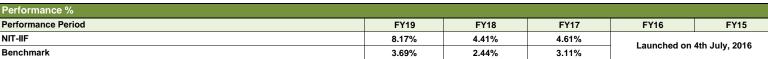
#### NATIONAL INVESTMENT TRUST LIMITED PAKISTAN'S FIRST AND LARGEST ASSET MANAGEMENT COMPANY SINCE 1962 **INVEST IN TRUST**

Objective of the fund

NIT ISLAMIC INCOME FUND



#### **FUND MANAGER REPORT - NOVEMBER 2019**

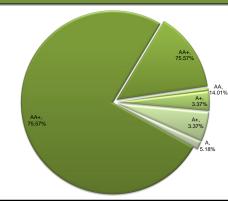


higher by Rs. 0.0362/ 0.88%. For details investors are ac e of Rs. 2.57m, If the same were not made the NAV per to read the latest financial statement of the scheme.

#### Year to Date Return v/s Benchmark -NIT IIF Return -Benchmark Return 14.00% 12.00% 10.00% 8.00% 6.00% 4.00% 2.00% 0.00%

#### Fund Type Open-End The objective of the NIT Islamic Income Fund is to generate a stable Shariah compliant income stream, while seeking Shariah Compliant (Islamic) Income Category maximum possible preservation of capital, over the medium to long-term period, by investing in a diversified portfolio of Shariah Compliant fixed income and money market instruments. Launch Date 4<sup>th</sup> July 2016 Listing **PSX** Fund Performance Review AA- (f) (PACRA) 11-Oct-19 Stability Rating The Fund posted an annualized return of 7.82% p.a for the month of November against its benchmark return of 6.50% p.a. 7.5% of Gross Earnings, subject to a The YTD return for FY20 stood at 11.07% p.a. against the benchmark return of 6.00% p.a. minimum fee of 0.25% p.a. and Management Fee Consumer Price Index (CPI) for the month of November increased to 12.67% versus 11.04% over the previous month. The maximum fee of 1% p.a. of Average 5MFY19 average CPI inflation now stands at 10.80% compared to 6.07% during the previous fiscal year. Annual Net Assets Nil Front End Load\* As at November 30, 2019, the Fund had an exposure of about 72% of total assets in cash at bank, about 10% in Commercial Nil **Back End Load** paper and around 17% in corporate sukuk while the remaining was in the form of other assets. The weighted average time to 3:30 PM Cut-off timing maturity of the portfolio stood at 275 days. PKR 10.00 Par Value Growth Unit PKR 1,000 Asset Quality of the Portfolio (% of TA) Min Subscription Income Unit PKR 100,000

TFC / Sukuk Holdings (%	of TA)	
DAWOOD HERC - SUKUK II	4.82%	Γ
HUBCO SUKUK II	4.08%	
DUBAI ISLAMIC BANK	3.37%	
DAWOOD HERC - SUKUK I	2.69%	
GHANI GASES LTD SUKUK	1.87%	
FATIMA FERTILIZER - SUKUK	0.47%	
	17.29%	



	selected by MUFAP.			
Fund Manager	Shoaib Ahmad Khan		Fund's Return v/s Benchi	nmark
	1.68% (This includes 0.39%		NIT-IIF	Benchmark
	Workers Welfare Fund & SECP	November-19	7.82%	6.50%
		Year to Date	11.07%	6.00%
Total Expense Ratio (Absolute)  0.70% (This includes 0.16% representing Govt. Levy, Sindh Workers Welfare Fund & SECP Fee.)	12 M Trailing	10.26%	5.04%	
	Workers Welfare Fund & SECP	3 Years	7.07%	3.40%
		Since Inception	7.09%	3.44%

			(Notative are calculated molecules)		
Asset Allocation (% of Total Assets)		Assets)	Technical Information		
	Oct-19	Nov-19	Net Assets	PKR 726 Mln	
Cash	69.74%	71.50%	NAV per Unit (November 30, 2019)	10.2365	
Sukuk	20.16%	17.29%	Weighted Avg. Maturity (Days)	275	
TDRs	0.00%	0.00%	Leveraging	Nil	
CP	7.84%	9.81%	Standard Deviation of Return	0.173	
Others	2.26%	1.41%			

#### Members of the Investment Committee

Adnan Afridi, Managing Director Ali Kamal, Head of Research Manzoor Ahmed, Chief Operating Officer Shoaib. A. Khan, EVP/ Fund Manager

Aamir Amin, Head of Finance

Attique-ur-Rehman Shaikh, Manager Risk Mgt. MUFAP's Recommended Format.

Trustee

Auditors

Registrar

Pricing Mechanism

Valuation Days

Redemption Days

Subscription Days

AMC Rating

Risk Profile

Benchmark

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in National Investment Trust Ltd,
mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks. National Bank Building, (6th Floor), I.I. Chundrigar Road

P.O Box # 5671, Karachi - 74000, Pakistan

ance data does not include the cost incurred directly by an investor in the form of sales load etc



## NIT PENSION FUND



Invest in Trust

**NIT - Pension Fund** 

#### **FUND MANAGER REPORT - November 2019**

NIT Pension Fund aims to provide participants with a savings vehicle	
geared for retirement planning and providing decent returns through investments in its various sub-funds.	•
investments in its various sub failus.	г

NIT Pension Fund aims to provide participants with a savings vehicle
geared for retirement planning and providing decent returns through investments in its various sub-funds.
investments in its various sub-turius.

#### Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in 1962. The size of total Funds under management by NITL is approximately Rs. 81 billion as of November 30, 2019. The family of Funds of NIT comprises of 10 funds including 4 equity Funds 2 fixed income nature Funds, 1 Islamic Income Fund, 1 Money Market Fund, 1 conventional Pension Fund and 1 Islamic Pension Fund . NIT's tally of nationwide branches is 24, no other Mutual Fund in Pakistan has such a vast network of nationwide branches. Further to cater to the matters relating to investments in NIT and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2++" by PACRA, which reflects the company's very strong capacity to manage the risks inherent in the asset management business and the asset manager meets very high investment management industry standards and benchmarks. All Investment decisions are taken by the Investment Committee of NITL.

Fund's Information						
Fund Type	Open-End	Trustee	Central Depository Company			
Category	Pension Scheme	Auditors	EY Ford Rhodes			
Launch Date	19-Jun-15	Pricing	Forward Pricing			
	Equities Sub Fund:	Mechanism	1 orward i nomig			
Management Fee	0.75%  Debt, MM and Commodities Sub Funds: 0.50%	Dealing Days*	Daily (Monday to Friday)			
		Valuation Days*	Daily (Monday to Friday)			
Front End Load	0% - 3%	AMC Rating	AM2++ (PACRA)			
Back End Load	0.00%	Risk Profile	Moderate / High			
Benchmark	N/A	Fund Manager	Wasim Akram			
Par Value	PKR 10.00	Cutt-off	9.00 AM to 3.30 PM (Mon to			
Minimum Investment	PKR 1000	timing**	Fri)			

\*except public holiday
\*\* Ramzan Timing 10.00 AM to 2.00 PM (Mon to Thur), 9.00 AM to 12.00 Noon (Fri)

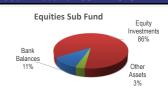
#### **Fund Commentary**

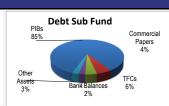
The KSE-100 index was up by 14.86% during the month of November, 2019 as the market continued on its upward trajectory for the third consecutive month Expectations regarding reduction in interest rates in the near future coupled with significant inflows from foreign investors bolstered market sentiment. Foreign investors turned net buyers during the month with net buying of USD 8.8 million during the month. Average volumes during the month stood at 304 million shares an substantial rise of 60% on a MoM basis

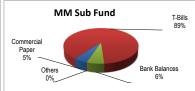
On the Money Market front, SBP announced its monetary policy during the month where the policy rate was kept unchanged. Market yields on long term bonds therefore showed an increasing trend.

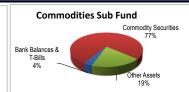
Fund Returns						
	Equities Sub Fund	Debt Sub Fund	MM Sub Fund	Commodities Sub Fund		
Nov-19	13.80%	3.97%	11.07%	-1.55%		
YTD	13.26%	17.58%	12.43%	6.76%		
CYTD	7.53%	12.98%	11.33%	17.84%		
Since Inception	-7.10%	7.44%	6.74%	36.61%		
NAV (30-11-19)	9.2903	13.3115	12.9993	13.6613		
Net Assets (PKR MIn)	84.59	111.58	116.34	102.47		

#### Asset Allocation 30-11-2019









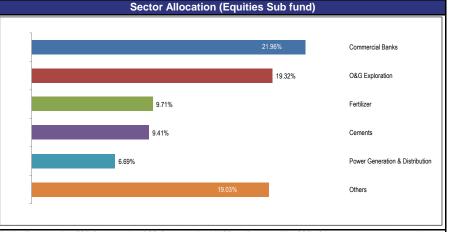
#### Performance Review

NIT-PF Equity Sub Fund posted return of 13.80%

NIT-PF Debt Sub Fund posted return of 3.97%.

NIT-PF Money Market Sub Fund posted return of 11.07%. NIT-PF Commodities Sub Fund posted return of -1.55%.

Top Ten Holdings (Equities Sub fund)					
(As % of Total As	ssets)				
Pakistan Petroleum Limited.	8.13%				
Oil & Gas Development Company Ltd.	7.97%				
United Bank Ltd.	7.82%				
Engro Corporation Limited.	6.77%				
Lucky Cement Limited.	6.70%				
Hub Power Company Limited.	6.38%				
Habib Bank Limited.	5.75%				
MCB Bank Limited.	5.71%				
Indus Motor Company Ltd.	4.18%				
IGI Holdings Limited.	3.33%				
WWF Disclosure: The Scheme has maintained provisions against Sind Workers' Welfare Fund's					



s liability (Rs. 0.15 million ESF, Rs. 0.50 million DSF, Rs. 0.53 million MMSF and Rs. 0.58 million CSF). If the same were not made the NAV per unit/ year to date return of the Scheme would be higher by (Rs. 0.02/0.17% for ESF, Rs. 0.06/0.44% for DSF, Rs. 0.06/0.45% for MMSF and Rs. 0.08/0.57% for CSF). For details investors are advised to read the latest Financial Statement of

#### Compliance with Circular # 16 of 2010 / Non-compliant Investments

Nil

#### Members of the Investment Committee

Adnan Afridi - Managing Director Wasim Akram -Fund Manager Attique-ur-Rehman Shaikh - Manager Risk Manzoor Ahmed - Chief Operating Officer Faisal Aslam - Head of Compliance Ali Kamal - Head of Research

Amir Amin - Head of Finance Raza Abbas Jaffery - Head of Equities & Trading

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Invest in Trust

# NATIONAL INVESTMENT TRUST LIMITED PAKISTAN'S FIRST AND LARGEST ASSET MANAGEMENT COMPANY SINCE 1962 INVEST IN TRUST

# NIT ISLAMIC PENSION FUND



Wasim Akram

9.00 AM to 3.30 PM (Mon to Fri)

#### **FUND MANAGER REPORT - November 2019**

NTT - Islamic Pension Fund Fund's Information			Information	
NIT Islamic Pension Fund aims to provide participants with a savings vehicle geared for retirement planning and providing decent returns through investments in its various sub-funds.		Open-End	Trustee	Central Depository Company
	Category	Pension Scheme	Auditors	EY Ford Rhodes
	Launch Date	19-Jun-15	Pricing Mechanism	Forward Pricing
Profile of Investment Managers	Management Fee	Equities Sub Fund: 0.75%	Dealing Days*	Daily (Monday to Friday)
National Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in 1962. The size of total Funds under management by				
NITL is approximately Rs. 81 billion as of November 30, 2019. The family of Funds of NIT comprises of 10 funds including 4 equity Funds 2 fixed income nature Funds,		Debt and MM Sub Funds: 0.50%	Valuation Days*	Daily (Monday to Friday)
1 Islamic Income Fund, 1 Money Market Fund, 1 conventional Pension Fund and 1 Islamic Pension Fund. NIT's tally of nationwide branches is 24, no other Mutual Fund	Front End Load	0% - 3%	AMC Rating	AM2++ (PACRA)
in Pakistan has such a vast network of nationwide branches. Further to cater to the	Back End Load	0.00%	Risk Profile	Moderate / High
matters relating to investments in NIT and day to day inquiries/issues of its unit				

Minimum Investment PKR 1000

\* Ramzan Timing 10.00 AM to 2.00 PM (Mon to Thur), 9.00 AM to 12.00 Noon (Fri)

PKR 10.00

N/A

National Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in 1962. The size of total Funds under management by NITL is approximately Rs. 81 billion as of November 30, 2019. The family of Funds of NIT comprises of 10 funds including 4 equity Funds 2 fixed income nature Funds, 1 Islamic Income Fund, 1 Money Market Fund, 1 conventional Pension Fund and 1 Islamic Pension Fund. NIT's tally of nationwide branches is 24, no other Mutual Fund in Pakistan has such a vast network of nationwide branches. Further to cater to the matters relating to investments in NIT and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2++" by PACRA, which reflects the company's very strong capacity to manage the risks inherent in the asset management business and the asset manager meets very high investment management industry standards and benchmarks. All Investment decisions are taken by the Investment Committee of NITL.

Fund Commentary

The KMI-30 index increased by 12.31% during the month of November, 2019 as the market continued on its upward trajectory for the third consecutive month. Expectations regarding reduction in interest rates in the near future coupled with significant inflows from foreign investors bolstered market sentiment. Foreign investors turned net buyers during the month with net buying of USD 8.8 million during the month. Average volumes during the month stood at 304 million shares, an substantial rise of 60% on a MoM basis.

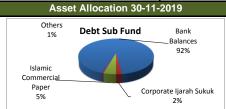
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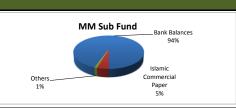
	Fund Returns					
า า		Equities Sub Fund	Debt Sub Fund	MM Sub Fund		
Г. е	Nov-19	13.39%	8.62%	10.05%		
а	YTD	14.04%	9.44%	9.89%		
۵	CYTD	4.28%	9.27%	9.55%		
	Since Inception	-6.32%	5.41%	5.26%		
	NAV (30-11-19)	9.3679	12.4094	12.3423		
	NA (PKR MIn)	144.39	106.46	110.19		

**Fund Manager** 

Cutt-off timing\*\*

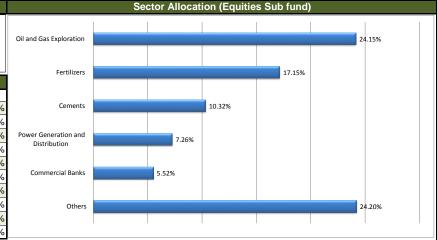
# Equities Sub Fund Equity Investments 88% Bank Balances 9% Other Assets





# Performance Review NIT-IPF Equity Sub-Fund posted return of 13.39%. NIT-IPF Debt Sub Fund posted return of 8.62%. NIT-IPF Money Market Sub Fund posted return of 10.05%.

Top Ten Holdings (Equities Sub Fund) (As % of Total Assets) Engro Corporation Limited. 9.40% Oil & Gas Development Company Ltd. 8.41% Pakistan Petroleum Limited. 7.72% Lucky Cement Limited. 6.94% Hub Power Company Limited. 6.28% Meezan Bank Limited. 5.52% Pakistan State Oil Co Ltd. 4.93% Engro Fertilizers Limited. 4.70% Mari Petroleum Company Ltd. 4.61% Pakistan Oilfields Limited. 3.41%



WWF Disclosure: The Scheme has maintained provisions against Sind Workers' Welfare Fund's liability (Rs. 0.24 million ESF, Rs. 0.42 million DSF and Rs. 0.43 million MMSF). If the same were not made the NAV per unit/ year to date return of the Scheme would be higher by Rs. 0.02/0.17% for ESF, Rs. 0.05/0.40% for DSF and Rs. 0.05/0.39% for MMSF. For details investors are advised to read the latest Financial Statement of the Scheme.

#### Compliance with Circular # 16 of 2010 / Non-compliant Investments

Nil

#### Members of the Investment Committee

Adnan Afridi - Managing Director M Wasim Akram -Fund Manager Attique-ur-Rehman Shaikh - Manager Risk

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