



## A Successful Journey of 60 Years



# National Investment Trust Limited (NITL)

National Investment Trust Limited was established as a Trust on 12th November 1962, executed between National Investment Trust Ltd (NITL) as Management Company and National Bank of Pakistan as a Trustee, opening the doors to Investment Management Business in Pakistan.

Subsequently, the company embarked on a journey of continual growth and legacy of professional excellence demonstrating its corporate slogan of Invest In Trust. As on September 30, 2022, National Investment Trust Limited was managing AUMs of over Rs.165 billion (including separately managed account services). The company is catering its investment management services to over 90,000 unit holders in Pakistan across fixed income, equity and hybrid products.

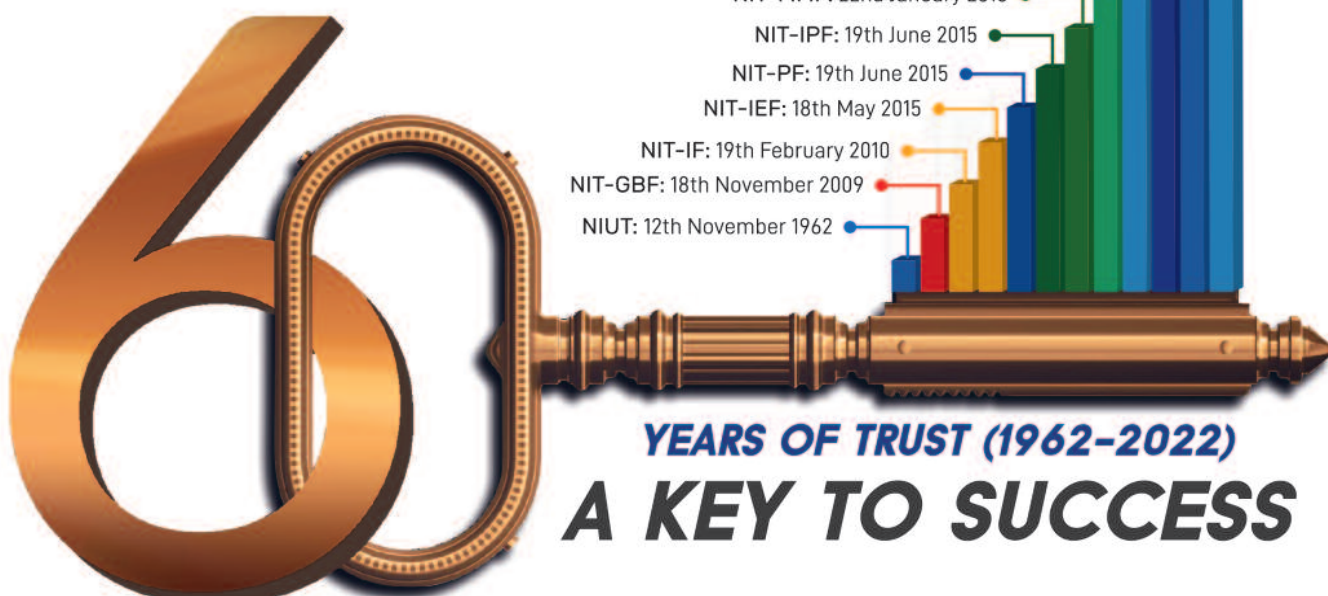
Over the past 60 years, NIT has achieved multiple milestones. The accumulation of 6 decades of consorted dedication and team work has helped the Institution reach this pinnacle of success. NIT commenced its operations in 1962 with the launch of an equity Fund, NI(U)T, which was the first ever mutual fund in the country. NIT has been successfully managing its flagship product of NI(U)T Fund which has grown to be the single largest equity mutual fund of the country. With net assets constituting about 8% of the entire mutual funds industry, NIT's equity funds constitute 49% of the industry's open-end equity funds as on June 30, 2022. The equity portfolio of NI(U)T comprises more than 370 companies spread across all the sectors of the economy that provides it with maximum diversification and also minimizes the risk to its investors. NIT has representation on the highest number of the companies' boards with a total of 66 directorships on the board of 66 companies within our

portfolio which besides safeguarding the interest of our unit holders, also protects the rights of other shareholders by providing professional inputs in running the affairs of the companies and delivering requisite returns.

National Investment Trust Limited has managed to consistently payout dividends in billions of rupees since its inception in 1962. In order to facilitate the unit holders, a state of the art Investors Facilitation Centre (IFC) has been established which is providing all sorts of customer related services to its unit holders under one roof. NIT has nationwide distribution network comprises of 27 branches, a customer care call center and various authorized bank branches all over Pakistan.

The Government and other stakeholders always reposed confidence in NIT and assigned it important roles on many occasions, be it to generate liquidity or to provide support to the capital market in times of crisis. NIT had an initial mandate to take up a specific percentage of every initial public offering (IPO) under the preferential quota regime. This helped accelerate the pace of industrialization in the country and also provided capital markets the much needed liquidity because of the long-term investment perspective.

NIT has a history of generating consistent returns for its valuable investors and in fact has not missed a dividend payment even once in its entire history of operations. This became possible due to investments made by NIT in a number of companies appreciating growth potential and providing a



regular stream of dividend inflow. Further, NIT follows a strategy of investing in blue chip companies offering a mix of both dividend income and capital gains potential.

National Investment Trust Limited has also been in the driving of pioneering innovation and technological advancements.

NIT has an online Web-portal and Mobile app allowing its customers to interact with it for a range of services. Merging cutting edge technologies with world class investment solutions, this platform enables customers to conduct transactions easily, efficiently and from the ease of anywhere. This application is also a milestone in NIT's commitment to reducing its carbon footprint and is a major step in towards paperless regime. The application is available on the Android Play Store and IOS App Store as "Invest in Trust".

NIT provides a range of savings and investment products to its unit holders to match their risk appetites and wealth creation aspirations with a full range in conventional and shariah compliant equity, fixed income, money market and pension products. NIT has always played its role in stabilizing the market sentiments. A highly professional team of NIT, under the guidance of highly qualified and experienced Board, has the expertise to deliver in the toughest of times and possesses ability to prudently manage the investment portfolio, thereby generating good and consistent returns for its investors. It is no wonder that both rating agencies have accorded the highest management rating of AM1 to NITL.

**HBL & NIT - Together in Success**

HBL congratulates National Investment Trust Limited (NITL) for completing 60 years and driving the nation towards progress.

Congratulates **NIT** on its

NIT leads the way in investments in Pakistan's economy, and has been serving its valued investors over the past 60 years with handsome dividend payouts.

Arif Habib Group, Arif Habib Centre, 23 MT Khan Road, Karachi.





Bank AL Habib  
congratulates

**National Investment  
Trust Limited**

on completing

**60** Years  
of Trust



**Bank AL Habib Limited**

رشته بھروسے کا





## A Successful Journey of 60 Years



# Digitization at National Investment Trust Limited

National Investment Trust Limited is pleased to introduce the web-portal and mobile app e-transaction services for mutual fund and pension fund account holders whereby merging cutting edge technologies with world class investment solutions. This updated platform enables customers to conduct e-transactions easily, efficiently and from anywhere.



Online services in present days have emerged as a critical selection factor in choosing between service providers, and at the same time providing an opportunity of automation to the service provider improving their internal efficiencies.

## Investments Made Easy Any Time Any Where

- Digital Account Opening
- Dashboard
- E-Transactions Facility
- Online Account Statement
- Tax Saving Calculator
- Daily NAV



Scan & Download  
**NIT Mobile App**  
to Open Digital Account



**Disclaimer:**  
All investments in mutual funds and pension funds are subject to market risks. Past performance is not necessarily indicative of the future returns. Please read the offering documents to understand the policies & the risks involved. Use of the name and logo of (bank / sponsor) as given above does not mean that it responsible for the liabilities / obligations of (asset management company) or any investment scheme managed by it.



## ADD VALUE TO YOUR BUSINESS

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- Free Online Banking
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Monthly Average Balance Requirement Rs. 100,000/-

In addition to all free features of Value Plus Business Account, you can also avail the following:

- Free Same Day Cheque Deposit
- Free LC/LG issuance against Cash Margin
- Payroll Cash Management Solutions
- Free Intercity Cheque Clearing

\*Terms & Conditions Apply

We Congratulate  
**National Investment Trust Limited**  
on completing



Years of Excellence



AKD Securities Limited

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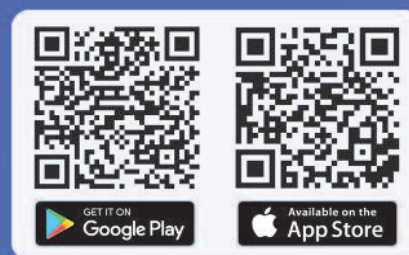
Invest in Trust

Celebrating 60 Years of Trust

Today, Tomorrow, Together



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## A Successful Journey of 60 Years NITL Assigned AM1, Highest Asset Management Rating By PACRA & VIS

National Investment Trust Limited (NITL) has achieved the highest asset manager rating of AM1 by accredited rating agencies, VIS & PACRA. This is the top quality asset management rating for asset management companies.

This major milestone has only been made possible with NIT's huge number of investor's patronage and their trust on NIT. It is also a culmination of 60 years of prudent investment practices resulting in risk-adjusted superior returns for our valued investors.

### A Passion to Perform



### PAKISTAN'S FIRST EXCHANGE TRADED FUND & SOCIAL IMPACT FUND

#### NIT is Proud to Introduce



Invest for Change



**Fund Category:** Micro Finance Sector Specific Income Fund  
**Risk Profile:** Medium Risk of Principal Erosion  
**Fund Stability Rating:** Not Yet Rated

NIT Social Impact Fund (NIT-SIF) is Launched as a Listed Unit Scheme under Fixed Income Sector Specific Mutual Fund Category. NIT-SIF is a "Perpetual", "Open Ended" Micro-Finance Sector Specific Fund that is dedicated to finance strategic social initiatives such as Women Empowerment, Agriculture Value Chains, MSME Development, Renewable Energy etc through Microfinance Providers and Generate Social & Market Based Returns for investors.



Pakistan's First  
Exchange Traded Fund

A Gateway to  
Pakistan Stock Market



**Traded on PSX - Similar to Stocks**  
**KATS Symbol:** NITGETF  
**Risk Profile:** High Risk of Principal Erosion

NITL Launched Pakistan's First Exchange Traded Fund in March 2020. A Gateway to Pakistan Stock Market. NIT-PGETF is a Pooled Investment Vehicle with Units that can be Bought or Sold on the Stock Exchange at a Market-determined Price.

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# A Successful Journey of 60 Years



## MESSAGE FROM MD

**ADNAN AFRIDI**

MANAGING DIRECTOR OF NATIONAL INVESTMENT TRUST LIMITED



## MESSAGE FROM COO

**MANZOOR AHMED**

CHIEF OPERATING OFFICER OF NATIONAL INVESTMENT TRUST LIMITED



NIT has been an essential part of the economic fabric of Pakistan for the past 60 years. As the country's first asset management company, it has played a pivotal role in providing capital for IPOs as well as representing minority shareholder interests in listed companies. It would not be a stretch to state that Pakistan's capital markets have been built on the foundations laid by NIT.

In recent times, NIT has emerged again at the forefront of capital market development by launching Pakistan's first Exchange Traded Fund (ETF) as well as Pakistan's first Social Impact Fund (SIF) that links main stream finance to micro entrepreneurs. These initiatives have been developed within a rapidly digital eco-system allowing all NIT stakeholders to have a focused, faster and friendlier touch point with us.

Our Invest in Trust slogan is part of our investment and management DNA. We help secure futures and aim to be together for our unit holders, today and tomorrow.

I am privileged to be representing this iconic institution during its 60th Anniversary and congratulate its entire work force on this momentous occasion.

It is a great honor and privilege to write a message on 60th Anniversary of great institution "National Investment Trust Limited" which was established as the First Asset Management Company of Pakistan in 1962, when even the concept of the asset management was little known across the Subcontinent. Since its establishment NIT has always acted with high sense of responsibility, professional competence, and high integrity. NIT has played a pivotal role in capital formation and always provided unprecedented support to the capital markets whenever needed.

Over the past 60 years, NIT has achieved multiple milestones by expanding its portfolio to cater the investor's needs by introducing equity, fixed income, money market, pension and Islamic investment products. We continue not only to be amongst the largest Asset Management Companies of the Pakistan, but have also kept leading as the pioneers on many fronts including innovation and technological advancements.

The greatest asset which NIT has earned over the past 60 years is the Trust of our valued Investors. We are profoundly thankful to our Investors, Staff and Management Team, Board of Directors, SECP, CDC, NCCPL, National Media and Ministry of Finance Government of Pakistan for their continued support and unwavering confidence. My message will be incomplete if I do not acknowledge here the contribution of our legendary founder members and executives towards the establishment and subsequent progress of this prestigious institution. I would also like to ensure that NIT will continue to provide superior services with high level of professional excellence and ethical standards.

## Largest Branch Network

Covering All Zones of Pakistan

### South Zone KARACHI

- SADDAR
- CIVIC CENTRE
- CLIFTON
- DHA
- NAZIMABAD
- TARIQ ROAD

- HYDERABAD
- SUKKUR
- QUETTA

### Central Zone LAHORE

- AL-FALAH
- GULBERG
- DHA
- TOWNSHIP

### FAISALABAD

- ALLAMA IQBAL ROAD
- KOHINOOR

### MULTAN

### GUJRAT

### GUJRANWALA

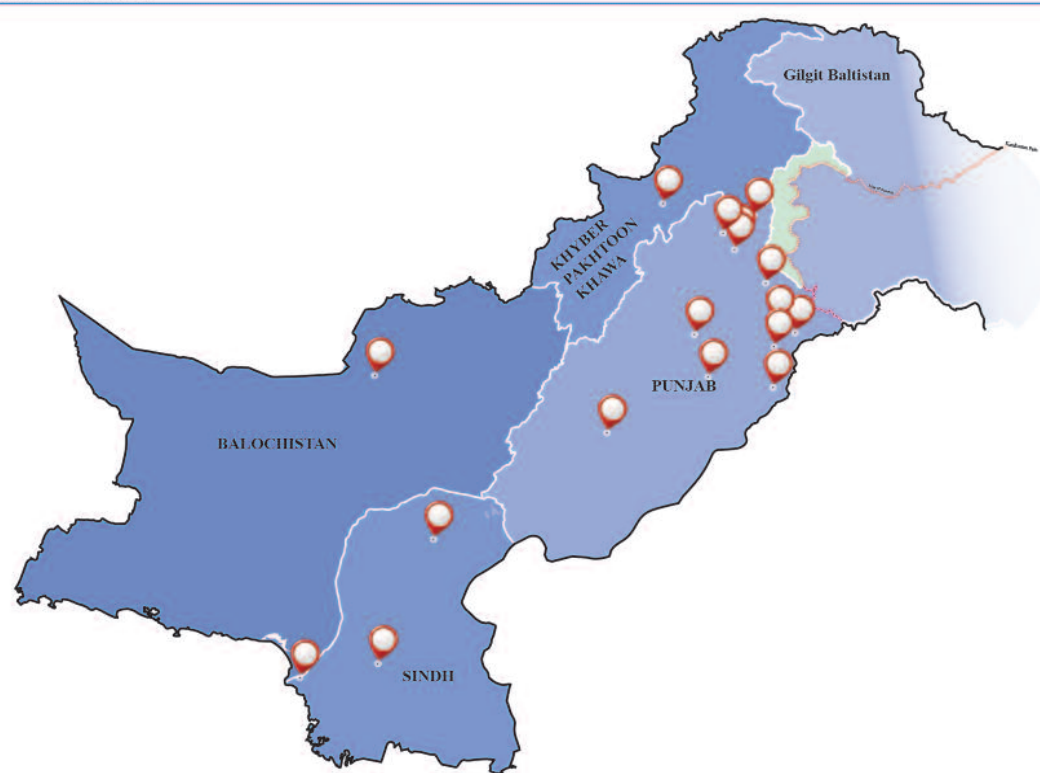
### SARGODHA

### SIALKOT

- KUTCHEERY ROAD
- UGGOKI MORE

### North Zone ISLAMABAD

- RAWALPINDI
- MIRPUR (AZAD KASHMIR)
- PESHAWAR
- WAH CANTT.
- ABBOTTABAD



### NIT INVESTORS' FACILITATION CENTRE

Call: 0800-00648 | E-mail: [care@nit.com.pk](mailto:care@nit.com.pk) | Website: [www.nit.com.pk](http://www.nit.com.pk)

### HEAD OFFICE

NBP Building, 6th Floor, I.I. Chundrigar Road, Karachi - 74000, Pakistan.  
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## UBL CONGRATULATES



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For their significant contributions towards the growth and stability of the country's economy for



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*congratulates*



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ON SERVING PEOPLE FOR



We aim to achieve more milestones in the future and wish you continued success in your quest to serve people with the best of investment opportunities.

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